# TOOLS AND TECHNIQUES REACH LEADERSHIP EXPERIENCE PLATFORM

Unlock Improved Performance By Equipping Leaders To Excel



## EQUIP YOUR LEADERS WITH TOOLS AND TECHNIQUES TO EXCEL AT EVERY STEP OF LEADERSHIP

Combining over a decade of rigorous research and product development with automation, the REACH LX Platform provides leaders with evidence-based, data-led tools that are designed to be picked up and used by leaders of all levels. Which means that with REACH, your leaders are equipped to solve their biggest leadership challenges so they can excel at every step of leadership.

Leaders are equipped with tools and techniques to excel when they are:

- Building Teams: By selecting, securing and assimilating top talent.
- Developing Culture: To create an environment where people 'can' and 'want' to do their best work.
- Developing Self: By learning to listen with a growth mindset and accessing curated learning.
- Developing and retaining team members: With targeted coaching and diverse learning opportunities.
- Leading, managing and motivating: Different people and teams and in different contexts.
- Using strengths-based management: To build project teams, delegate effectively and succession plan using a strengths-based management approach.

### TOOLS AND TECHNIQUES FOR EACH STEP OF LEADERSHIP

### **LEADERSHIP STEP: BUILD TEAMS**

A unique interview guide tailored to each role and each person to enhance your selection process, ensuring that you attract candidates who will excel in their positions more frequently. Improve your onboarding process by conducting a potent and user-friendly 'welcome to the team' session, fostering trust and collaboration within the team to maintain high performance even as new members come on board.

### LEADERSHIP STEP: DEVELOP CULTURE

Leaders are often occupied and may not have the time to become "culture experts." However, their leadership effectiveness increases when they understand the level of commitment and dedication from their team members. When individuals are not fully engaged, leaders require strategies and resources to address the situation effectively. By utilising tools to assess the current culture and accessing automated dashboards that clarify the significance of their scores, leaders can identify areas for improvement and access suggestions and materials to enhance low scores.







# REACH LEADERSHIP EXPERIENCE PLATFORM

The only platform that provides practical tools for each step of leadership



### LEADERSHIP STEP: DEVELOP SELF

In addition to utilising tools for each leadership stage, leaders must prioritise their continuous growth and development. REACH offers leaders self-directed learning, chances to boost awareness, resources to enrich their coaching relationship (if applicable), and training materials for their organisation to offer structured learning opportunities. These resources cater to leaders' ongoing development based on their learning preferences and the organisation's resources.

#### LEADERSHIP STEP: DEVELOP AND RETAIN TEAM MEMBERS

When individuals feel stagnant and perceive a lack of growth, their motivation wanes, leading them to seek new opportunities. Yet, leaders often struggle to provide continuous learning and development chances. This challenge is addressed by REACH, offering a range of solutions such as Coaching Programs, MicroLearning, integrating learning into meetings, and providing comprehensive training resources. With REACH, leaders have the tools to nurture their team members and maintain their engagement.

### LEADERSHIP STEP: LEAD, MANAGE AND MOTIVATE

Leaders must grasp their team's dynamics, motivation techniques, and effective strategies for leading various team types. REACH offers distinct leadership resources tailored for physically present work teams, virtual teams, and sales teams.

### LEADERSHIP STEP: DELEGATE, PROMOTE AND PROJECTS

For leaders to enhance team performance, they should delegate tasks according to individuals' strengths and skills. Additionally, they should select team members for projects and plan for succession or promotions. The REACH Strengths search tool assists leaders in fulfilling these requirements efficiently and impartially.

Data-led tools for every stage of leadership.



IT'S TIME TO EQUIP YOUR LEADERS TO TRULY LEAD YOUR ORGANISATION FORWARD.

TRY REACH FREE FOR 7 DAYS

**SCHEDULE A OBLIGATION FREE CONSULT TODAY!** 





